

Message Text

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43

ORIGIN EB-07

INFO OCT-01 EA-07 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00

 DOTE-00 INR-07 NSAE-00 FAA-00 L-03 /027 R

DRAFTED BY EB/AN:WBCOBB:TP

APPROVED BY EB/OA:MHSTYLES

CAB - MR. HORNEMAN

EA/J - MR. SMITH

----- 015375

P 291853Z AUG 75

FM SECSTATE WASHDC

TO AMEMBASSY TOKYO PRIORITY

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E.O. 11652: N/A

TAGS: EAIR, JA

SUBJECT: CIVAIR: REJECTION BY JCAB OF PROPOSED AIR FARE
FILINGS

REF: TOKYO 11366

1. USG QUESTIONS WHETHER ORAL ADVICE FROM FONOFF RE JCAB
POSITION ON PAN AM'S PROPOSED 120 DAY ECONOMY ROUND TRIP
EXCURSION FARES MUST BE REGARDED AS VALID NOTICE OF
DISSATISFACTION PURSUANT TO ARTICLE 13 OF THE US-JAPAN
AIR TRANSPORT AGREEMENT.SO FAR AS WE ARE AWARE NO WRITTEN
NOTICE OF DISSATISFACTION HAS BEEN FILED, BUT IN ANY EVENT
WE ANTICIPATE FARES WILL GO INTO EFFECT SEPTEMBER 1 SO FAR
AS USG CONCERNED.

2. AFTER USUAL COORDINATION WITH PAN AM, EMBASSY IS
REQUESTED TO DISCUSS PROBLEM WITH FONOFF AND JCAB AND TO
MAKE FOLLOWING POINTS. THE US CAB VIEWS MOST SERIOUSLY
THE QUESTION OF THE FARE STRUCTURE ON TRANSPACIFIC SERVICE
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AS ELSEWHERE. WE ARE PARTICULARLY CONCERNED OVER THE

INCREASING PREVALENCE OF DISCOUNTING WHICH HAS A HIGHLY
EROSIVE EFFECT ON CARRIER REVENUES. THE FARES PROPOSED

BY PAN AM SEEM TO TAKE INTO ACCOUNT THE FARES PRESENTLY
BEING OFFERED BY OTHER CARRIERS, AND THE CAB THEREFORE
DOES NOT CONTEMPLATE ACTION TO DISALLOW THEM. THEREFORE
SO FAR AS THE USG IS CONCERNED THEY WILL GO INTO EFFECT
AS OF SEPTEMBER 1. AS WILL BE NOTED FROM THE APPLICATION,
THE PROPOSED FARES ARE BY THEIR OWN TERMS SCHEDULED TO
EXPIRE MARCH 31, 1976, AND THE USG TRUSTS THAT THE JCAB
WILL PERMIT THEM TO COME INTO EFFECT AT LEAST PROVISION-
ALLY FOR THIS LIMITED PERIOD OF TIME.

3. IF IN FACT NO WRITTEN NOTICE WAS GIVEN WITHIN
SPECIFIED TIME LIMITS THIS SHOULD ALSO BE NOTED. INGERSOLL

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To: TOKYO
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